

# SERVICES AGREEMENT

Lower Makefield Twp - Gate Locks & Installation



CUSTOMER		LATITUDE SECURITY SOLUTIONS, LLC	
Company:	Lower Makefield Township	Order ID:	725
Contact:	Monica Tierney	Contact:	JW Pierron
Phone:	(267) 274-1112	Phone:	(866) 739-8588
Email:	monicat@lmt.org	Email:	jw.pierron@latitudesecurity.com
Address:	1100 Edgewood Rd Yardley, Pennsylvania 19067	Effective Date:	4-13-2018

## WELCOME TO LATITUDE

Thank you for joining us! You made a smart choice to take advantage of best in breed cloud-based security products that only Latitude can provide. Unlike any other company in this market, Latitude takes a fresh and innovative approach to rolling out what can traditionally be a complex solution. Here is what you can to look forward to:

### FULLY TESTED & IMPLEMENTED BEFORE IT SHIPS

Given the cloud-nature of our solutions, we fully configure all hardware and software in our lab before we ship to the install site. When a panel is installed it is mounted, powered and then connected to the Internet. Within minutes that panel is activated and ready for use.

### ONE TRIP IS ALL IT TAKES

A box arrives with tested, implemented and meticulously labeled hardware to your site. One of our 1000+, certified installers is dispatched according to your schedule. Our success is based on that one trip to mount, wire and test your access control or video system.

### LIVE INSTALLATION SUPPORT

We know when our installer is on-site and we guarantee that a live representative is available the entire installation time. No waiting for answers and we supply real-time confirmation that system components are operating correctly.

### CLOSE THE LOOP

Before our installation technician completes their work, YOU must verify that everything is according to specification and meets all expectations. The technician will be equipped with detailed documentation and perform a live system walk-through, testing each door with a pre-configured credential.

We look forward to a lasting relationship.

Sincerely,  
JW Pierron

# SOLUTION & COST PROPOSAL











Image	Product Name	Product Description	Quantity	One-time Fee	Monthly Fee	Notes
<b>Access Control System (3 Items)</b>						
	<u>Computer - Desktop Solution</u>	Tiny form factor PC, Intel i3, 8GB, 128 GB, Ethernet, Wifi; Includes keyboard, mouse, monitor (18.5")	1	\$1,299.95	\$0.00	Required for Community Pass System and Reader Connectivity
	<u>Reader USB Barcode Swipe Reader</u>	All weather, bidirectional, sealed housing	1	\$249.95	\$0.00	Entry Gate
	<u>Reader USB to Cat5e/6 Cable Extender</u>	Span USB connections via Ethernet up to 300'	1	\$499.95	\$0.00	For USB Reader
<b>TOT</b>				<b>\$2,049.85</b>	<b>\$0.00</b>	
<b>Door &amp; Lock Solution (4 Items)</b>						
	<u>Lock/Exit Outdoor Electric Gate Lock</u>	1200 lbs holding force, Fail safe, Monitored, Mortise cylinder, Mounting brackets, Shim kit	1	\$549.95	\$0.00	Entry Gate
	<u>Lock/Exit Outdoor Gate Closer</u>	Heavy duty stainless steel gate closer; Chainlink fit kit	2	\$1,049.90	\$0.00	Both Gates
	<u>Lock/Exit Outdoor Gate Mounting Plate</u>	Adjustable metal plate for hardware mounting	1	\$249.95	\$0.00	Entry Gate
	<u>Lock/Exit Outdoor Gate Panic Device</u>	Panic bar, Mounting Plate, Latch, Latch Protector	1	\$749.95	\$0.00	Exit Gate
<b>TOT</b>				<b>\$2,599.75</b>	<b>\$0.00</b>	
<b>Installation Services (3 Items)</b>						
	<u>Install-ACS Custom</u>	Customized ACS Installation Work	1	\$299.95	\$0.00	Material: Conduit, Fittings, Power conversion kits (2), Reader mount
	<u>Install-ACS Single Door w/Required Cabling</u>	Mount & Connect: Reader, Exit Devices, Lock, IP Door Controller, Provide and run required cabling	1	\$1,499.00	\$0.00	Labor and material for mounting control panel and pulling all cables
	<u>Install-Lock Custom</u>	Customized Lock Installation Work	1	\$1,299.95	\$0.00	Install all exit/entry devices
<b>TOT</b>				<b>\$3,098.90</b>	<b>\$0.00</b>	

	Image	Product Name	Product Description	Quantity	One-time Fee	Monthly Fee	Notes
<b>TOT</b>					<b>\$7,748.50</b>	<b>\$0.00</b>	

**One-time Hardware Fee:** \$4,649.60  
**One-time Installation Fee:** \$3,098.90  
**One-time Shipping Fee:** \$134.60  
**Monthly Subscription Fee:** \$0.00

**Notes:**

PROJECT SCOPE

- Provide and mount outdoor rated panic bar solution on exit gate
- Panic bar
- 24"x 48" mounting plate
- Adjustable latch
  
- Provide and mount outdoor rated electric lock solution on entry gate
- Electric lock with mortise cylinder key override and door monitoring switch
- Mounting brackets
- Shim Kit
- 24 vdc requires power supply voltage converter
  
- Provide and mount outdoor rated, heavy duty hydraulic gate closers
- Chain link fit kit required
- Stainless steel
  
- Provide and mount outdoor rated USB barcode reader
- USB/Category Ethernet extender kit required (150' span)
- All weather single gang mounting box
- 5 vdc requires power supply voltage converter
  
- Misc. Installation Supplies
- Conduit
- Fittings
- Junction boxes
  
- Community Pass PC (optional)
- Comes with Windows 10 Pro
- Will be configured with browser and single administrative login
- Latitude does NOT provide support for PCs
  
- All hardware meets or exceeds all fire and life safety codes
- Installations typically occur 15 to 20 business days from Services Agreement Effective Date
- Pricing does not include any applicable sales tax. Sales tax will be included on invoice.
- Subscription services **initial term is 12 months**, then month-to-month with a 30-day cancellation notice after the initial term.
- Hardware one-time fees are due upon signature of Services Agreement
- Installation fees and subscription fees are due upon installation or 30 days from the Effective Date, whichever comes first.

**Brivo Integration:**

The Brivo solution to be implemented by Latitude Security Solutions will be integrated with Capture Point. Customer, in conjunction with Brivo and Capture Point, must authorize this integration. Latitude will facilitate this process, but before doing so Customer must provide their primary contact name and email from Capture Point.

**Capture Point Partner Contact:** Monica Tierney

**Capture Point Email:** monicat@lmt.org

A complete site survey can be found at <https://site-survey.litudesecurity.com> using your email (monicat@lmt.org) as our login ID.

\*Price may vary if Customer subscribes to a Brivo OnAir DataSync plan, which is dependent on number of profiles being managed

**SERVICE SCHEDULE**

SUPPORT SERVICE	COST	NOTES
Phone & Email Support (8am-8pm ET)	Included	
Evening, Weekend & Holiday Email Support	Included	
Scheduled on-site support	\$125.00	Per hour; Allow up to 5 business days; 2 hours minimum.
Emergency on-site support	\$200.00	Per hour; within 6-hour response; 2 hours minimum.
Travel in excess of 60 miles	\$60.00	Per 60 miles; if tech needs to travel to remote area.
INSTALLATION SERVICE	COST	NOTES
Complete End-to-End Installation (per camera)	\$249.95	Mount on wall/ceiling within 150 feet from camera switch, run plenum rated Cat5e cable, terminate connections, aim camera, connect to switch.
Existing Run Installation (per camera)	\$224.95	Run up to 150 feet plenum rated Cat5e in existing conduit that has been strung, aim camera connect to PoE switch.
Mount Only (per camera)	\$174.95	Terminate connections, mount camera, aim camera, connect to PoE switch.
Setup Camera Bridge & PoE Switch	\$399.95	Unpack, mount (desk/wall/rack), connect to network, power up.
Lift Rental (per job)	TBD	Lift rental required for heights greater than 12 feet indoor & outdoor. Rental fee is based on duration and local rates.
After-hours Surcharge (per hour)	\$50.00	Night/weekend surcharge is charged in a T&M basis and will be invoiced upon job completion.
Outdoor work surcharge (per camera)	\$25.00	Outdoor mounted cameras carry surcharge due to mounting surfaces and working conditions.
Cable Run in Excess of 150 feet (per foot)	\$1.95	Supply and run cable
Conduit Installation (per foot)	\$2.45	Supply and install conduit
On-site troubleshooting (per hour)	\$125.00	If issue is result of customer's infrastructure

## CUSTOMER RESPONSIBILITIES

### RESPONSIBILITY

#### NETWORK VERIFICATION

Site has Internet connectivity

Site has wired Ethernet LAN available

Upload bandwidth is 1mb per camera (e.g. 10 cameras = 10mb upload bandwidth)

#### PHYSICAL SITE SETUP & SAFETY

Verify there are no HAZARDOUS working conditions

Verify that all site descriptions in this document are accurate

Verify that Latitude will have all necessary ingress and egress to perform a successful installation

#### IF PERMITS ARE REQUIRED

Verify that all permits will be applied for and approved prior to installation

Verify that all site inspections are coordinated by Customer

#### DAY OF INSTALLATION

Customer contact must be on-site and available

Verify that Network has been configured and is fully operational

Client contact must be available for site walk-thru upon completion

Client contact must close project by going to [www.latitudesecurity.com/finish](http://www.latitudesecurity.com/finish)

**If any of the above requirements are not met, then Customer may be subject to a project delay and/or additional installation fees.**

Initial: 

## Please Complete



I have read and agree to the Latitude Security Solutions, LLC [General Terms and Conditions](https://www.latitudesecurity.com/lss-accs-terms) (<https://www.latitudesecurity.com/lss-accs-terms>).



I have read and agree to the [Brivo Terms of Use](https://www.latitudesecurity.com/brivo-terms) (<https://www.latitudesecurity.com/brivo-terms>).

IN WITNESS WHEREOF, Customer and Latitude have entered into this Agreement effective as of the effective date set forth in the Proposal, or if no effective date is set forth in the Proposal, the later of the dates set forth below.

### CUSTOMER SIGNATURE

Customer:	Lower Makefield Township
By:	<i>Monica Tierney</i>
Name:	Monica Tierney
Title:	Director of Parks and Recreation

### SHIP TO

Location Name:	Lower Makefield Township
Attention:	Monica Tierney
Address:	1100 Edgewood Rd, Yardley, Pennsylvania 19067

## IMPORTANT PAYMENT INFORMATION

**CUSTOMER MUST PROVIDE VALID PAYMENT METHOD PRIOR TO SHIPMENT OF ANY PRODUCT OR ANY ONSITE WORK**

Please go to <https://latitudesecurity.com/fop> to securely submit bank or credit card info.

### Terms of billing according to this Services Agreement

**Hardware & Shipping** one-time fees on **Shipping Date** for the amount of \$4,784.20.

**Installation** one-time fees on **Installation Date\*** for the amount of \$3,098.90.

**Subscription** service fees starting on **Installation Date\*** and on the 1<sup>st</sup> day of each month for the amount of \$0.00.

*\*Only if Latitude is performing the installation, otherwise it will be the Ship Date.*