



Makefield GC Report thru November 24, 2025

Administration

- 2026 Budget Update, Lease/Sale discussion
- Tree Planting Proposal
- Rounds & Revenue Golf through End of September
 - YTD Total Gross Revenue UP vs 2024. + \$39,529
 - YTD Green Fees UP vs 2024 + \$193,702 (GREEN FEE INCREASE)
 - YTD Rounds are DOWN vs 2024 (-4,684)
 - YTD Golf Shop UP \$30,829 vs 2024 overall w/less Sales
 - 2025 Profit Margins 35% (\$58,404) vs 2024 Profit Margins 16% (\$27,575)
 - Less play has Not negatively impacted margins, but has limited sales volume
 - YTD F&B DOWN vs 2024 overall in sales with impact of bar
 - 2025 Cost Margins 28% vs 2024 Cost Margins 28%
 - YTD Total Expenses DOWN vs 2024 (-\$130,102)
 - **OVERALL our YTD NET Income is UP vs 2024 \$240,858**
- Dynamic Pricing Model (Discussion)
- Resident Rate Card (Continue discussion)

October Update

- October Rounds 4,644 vs Budget 3,300 (+1,344)
 - YTD Rounds end of October 43,053 vs 47,737 (2024) (- 4,648 Rds)
 - October Green Fees and Cart Fees \$250,152 vs Budget \$180,187 (+\$69,965)
- October Range Revenue \$21,124 vs Budget \$18,750 (+\$2,434)
- October Merchandise \$17,312 vs Budget \$17,450 (-\$138)
- Folds of Honor event raised \$10,950 in 25'! Great day ALL around.
- MHGC Men's League Banquet SUCCESS and a number of compliments!

Maintenance Update

- Hole #16 – Fairway Bunker being completed with Capillary concrete
- Winter prep underway (Tee markers removal / blowout irrigation lines/ Top Tracer monitors down)

F&B Update

- Weekly emails are sent advertising upcoming events
 - 5 Events booked in December
 - Prime Rib Night (1st night – 21 covers)
 - Breakfast with Santa (110 reservations will be SOLD OUT soon!)
 - Cooking class with Chef Mark (12 -15 in attendance)
- Trivia nights will continue into December.

Capital Update