



Makefield GC Report thru July 31, 2026

Administration

- (Mgt Team to Review)
 - January – July 31, 2026 Financials Highlights:
 - 2026 Rounds played thru 7/31 are 27,375 rds
 - vs 26,965 in 2025 (+410)
 - 2026 Green Fees & Cart fees thru 7/31 \$1,433,779
 - Vs Budget \$1,496,864 (-\$63,085) *July 4 week extremely HOT, plus air quality.
 - Vs 2025 \$1,395,919 (+\$37,860)
 - 2026 Merchandise Total thru 7/31 \$118,128
 - Vs Budget \$125,900 (-\$7,772)
 - Vs 2025 \$104,422 (+\$13,706)
 - COGS 26' = 65% vs Budget COGS = 70%
 - 2026 Driving Range thru 7/31 \$143,900 vs Budget \$144,500
 - 2026 F&B thru 7/31 \$644,054
 - vs Budget \$567,500 (+\$76,554)
 - Vs 2025 \$561,085 (+\$82,969)
 - 2026 Banquet Sales \$200,179 vs Budget Banquet Sales \$157,560 (+\$42,619)

Golf Course Update

- MHGA Association July and August events WELL subscribed with Positive Feedback!
- Ladies SUMMER Social Thursday, August 20th 48 players, REALLY GREAT FEEDBACK! 28 players total in 2025 so nice to see a Positive Upswing!
- September we will be hosting **11 outings in a 3 week period.**
- Top Tracer has been VERY active avg. 3-4 bookings per week and ONLINE reservations are being had when tee times are filled on course.
- Golf Academy will continue to stay active in Fall months with our Adult LAG and Juniors.

F&B Update

- Friday Music Nights have been active and food and drink specials offered weekly.
- Banquets and Events not as busy in July and August which is normal.
 - September 3 additional events / banquets

Grounds Update

- Mark Peterson passing
- Green aeration Tuesday – Wednesday, August 25 – 26th

Marketing/Advertising

- See attachment for review, Cantor Design