

**TOWNSHIP OF LOWER MAKEFIELD
GOLF COMMITTEE MEETING MINUTES
MONDAY, January 13, 2014**

The regular meeting of the Golf Committee of the Township of Lower Makefield was held in the Lower Makefield Township Municipal building. Chairman Draper called the meeting to order at 7:00 p.m.

Golf Committee:

Frank Draper, Chairman
Richard Eisner, Vice Chairman
Darrell Kates, Secretary
Helen Bosley, member
Pat Frain, member
Grace Godshalk, member
Chip Kern, member (absent)
Mark Ellison, member (absent)
Tom Taylor, member

Others:

Dobby Dobson, BOS Liaison
Mike Attara, Spirit Golf
Bob Doria, General Manager & PGA Head Pro, MHGC (absent)
Mark Peterson, Superintendent, MHGC
Dick Gagnier, resident

GOLF COURSE UPDATE: See attached Highlands Golf Management report.

OPERATIONS: See attached Highlands Golf Management report.

CAPITAL PROGRAM UPDATE: See attached Highlands Golf Management report.

SALES AND MARKETING: See attached Highlands Golf Management report.

FOOD AND BEVERAGE: See attached Highlands Golf Management report.

GOLF COMMITTEE DISCUSSIONS

- Pond bids: BOS will put out 2 bids this week, one for replacement and one for repair
- Cart path repairs: near greens where carts go off path, ex. 17th green
- Tree work: cleanup fallen debris, will cut down some dying trees between 14 and 15 tee
- Silo: painting cost will be investigated, possibly put a logo on the silo
- Golf revenues: over 42,000 rounds in 2013
- New reservation system IBS install in February: the transition should be easy because all the managers are familiar with IBS
- Artic Open will be held weather permitting
- January rounds above budget, Sunday, January 12th had 42 rounds and Monday, January 13th had 40 rounds
- Course closed from Dec 25 to Jan 2: staff got some projects done inside the clubhouse
- Golf Academy: ahead of budget this year, especially on lessons
- 10th anniversary planning: events could include a party & outing that is more community than golfer oriented and should be revenue neutral
- New Website
- Tent proposal: two options, one facing 18th green another facing 18th fairway, cement slab for main tent and prep tent on driveway side
- Cart Bridge project: (over wetland area on 18th fairway) will be put out to bid when funds are available
- Pro shop sales: nearly \$20,000 for Christmas season
- Many outings and events are already confirmed for 2014
- Superintendent: on budget for 2013 and the course is in terrific shape
- Yearly budget ended with \$45,000 surplus
- Bruce Fleming will get Callaway Club Fitting training in February.
- Chairman Frank Draper announced that he is resigning from the Golf Committee after the February meeting
- The committee members expressed their gratitude to Frank Draper for his 20 years of exceptional service on the Golf Committee
- Reorganization of Golf Committee: Pat Frain made a motion to appoint Rich Eisner as Chairman for 2014. Frank Draper seconded the motion. The vote was unanimous to approve Rich Eisner as Chairman.
- Grace Godshalk made a motion to appoint Helen Bosley as Vice Chairman, Tom Taylor seconded the motion. The vote was unanimous to approve Helen Bosley as Vice Chairman of the golf committee.
- Tom Taylor made a motion to reappoint Darrell Kates as Secretary of the golf committee. Helen Bosley seconded the motion. The vote was unanimous to reappoint Darrell Kates as Secretary of the Golf Committee

- The non-golfing public in Lower Makefield is not aware how highly acclaimed Makefield Highlands Golf Course is by golfers from private clubs in the area, by golfers in New York, New Jersey, Delaware and all across Pennsylvania.
- The tee sheet most days are full so other revenue is needed, expansion of the clubhouse and the tent proposal will allow for more events and banquets to increase revenue
- Frank Draper made the new chairman, Rich Eisner, aware that the Golf Association of Philadelphia is again considering a move of their headquarters. We could reach out to them to see if they have any renewed interest in the Manor House.

GREEN COMMITTEE

- Darrell Kates made a motion to appoint Pat Frain the Chairman of the Green Committee for 2014, Helen Bosley seconded the motion. The vote was unanimous. The other members of the Green Committee are Chip Kern and Darrell Kates.

APPROVAL OF GOLF COMMITTEE MINUTES

Helen Bosley moved and Rich Eisner seconded the motion to approve the November, 2013 Golf Committee minutes as written. The motion carried 6-0, with 1 abstention.

The next meeting of the Golf Committee will be held on Monday, February 10, 2014 in the Lower Makefield Township building, at 7PM.

Darrell Kates moved and Rich Eisner seconded the motion to adjourn the meeting. The motion carried 7-0.

There being no further business the meeting adjourned at 8:07 pm.

Respectfully Submitted,

Darrell Kates, Committee Secretary