

**TOWNSHIP OF LOWER MAKEFIELD
GOLF COMMITTEE MEETING MINUTES
MONDAY, November 11, 2013**

The regular meeting of the Golf Committee of the Township of Lower Makefield was held in the Lower Makefield Township Municipal building. Chairman Draper called the meeting to order at 7:00 p.m.

Golf Committee:

Frank Draper, Chairman
Richard Eisner, Vice Chairman
Darrell Kates, Secretary
Helen Bosley, member
Pat Frain, member
Grace Godshalk, member (absent)
Chip Kern, member (absent)
Mark Ellison, member
Tom Taylor, member

Others:

Dobby Dobson, BOS Liaison
Mike Attara, Spirit Golf (absent)
Bob Doria, General Manager & PGA Head Pro, MHGC
Mark Peterson, Superintendent, MHGC (absent)

GOLF COURSE UPDATE: See attached Highlands Golf Management report.

OPERATIONS: See attached Highlands Golf Management report.

CAPITAL PROGRAM UPDATE: See attached Highlands Golf Management report.

SALES AND MARKETING: See attached Highlands Golf Management report.

FOOD AND BEVERAGE: See attached Highlands Golf Management report.

GOLF COMMITTEE DISCUSSIONS

- **Bruce Fleming is in training as a club fitter and Callaway will provide the Fitting Cart.**
- **It is hoped that another on course bathroom will be installed by Spring 2014 near the sixth tee area.**
- **There have been 38,665 rounds through October 31st and with good weather through the end of the year it projects to 42,000 for the year.**
- **The former chef has resigned. The chefs from other Spirit courses will be used for banquets until a new chef is hired.**
- **Audubon forms completed and we are awaiting a response from the Audubon Society. Pat Frain and Mark Peterson have put a lot of time into this process. Our thanks go out to them.**
- **A golf group may be interested in using the Manor House on the golf course if there is any interest from the Township.**
- **The history of the construction of the pond on the ninth fairway, including the necessity of changing the configuration and depth of the pond because of the rock formation, was discussed in regards to the problems with the liner.**
- **A new reservation service will be installed by March 2014. This will integrate better with the golf course database.**
- **The rounds for September and October exceeded the projections since the course was open every day. Revenue also exceeded projections for both months and exceeded the last four years average for those months.**
- **The committee congratulated the management company for Makefield Highlands Golf Course being named “Best of Bucks County” for 2013 by the Intelligencer.**
- **Highlands Golf Management presented a proposal for a tent installation between the Clubhouse and the Manor House this Spring. It will allow banquets to be held during the golf season without interfering with the operation of the clubhouse.**
- **There were six outings in September and four in October. In November there are six banquets and eight in December.**

APPROVAL OF GOLF COMMITTEE MINUTES

Rich Eisner moved and Frank Draper seconded the motion to approve the September 9, 2013 Golf Committee minutes as written. The motion carried 7-0, 0 abstentions.

The next meeting of the Golf Committee will be held on Monday, December 9, 2013 in the Lower Makefield Township building, at 7PM.

Darrell Kates moved and Rich Eisner seconded the motion to adjourn the meeting. The motion carried 7-0.

There being no further business the meeting adjourned at 8:00 pm.

Respectfully Submitted,

Darrell Kates, Committee Secretary